LEAD ME THERE

Lead, South Dakota

West Main Antiques Moves



-Sierra Ward

Deanna Rude recently moved her antique shop, West Main Antiques, from the middle of Main Steet into the back of Merchants & Miners Trading Post. The move was a way to help consolidate resources and staffing and also put West Main Antiques into the closer path of shoppers in the main area of the retail shopping. The Cool Beans event will kick off from this location during Winterfest, be sure to say hi.



Saturday, February 1, 2020, 6pm

at the Sanford Lab Homestake Visitor Center

Come enjoy amazing food, drinks and the best view of the fireworks in Lead

JANUARY CHAMBER MEMBERS

Thank You to NEW BUSINESS MEMBERS - Cheri & Travis Covell, Donald & Maureen Alesi, Herb & Joan Grasser, Sarah's Hair Studio (previously combined with Miners & Merchants membership) **Thank You to RENEWING MEMBERS -** Ace Hardware of Lead, Black Hills Energy, Black Hills Rod & Gun Club, Bullock Properties, Ed Carr, Creed Bookkeeping Services, LLC., Dan & Dot O'Connor, David Hvistenadahl, Deadwood-Lead Economic Development, Diane Metzger, Discovery Tours, Fassbender Photographic Collection, First Interstate Bank, Homestake Mining Company, HUB International Insurance (previously First Western Insurance), Jim & Lynn Buldhaupt, Lead-Deadwood Regional Hospital, Miners & Merchants Trading Post, Evelyn Murdy, Pete Lein & Sons, Powderhouse Pass, Rich & Mary Quail, Ritchie Nordstrom, Shepherd of the Hills Lutheran Church, Sujak on Sunny Hill Bed & Breakfast, The Real Estate Center of Lead-Deadwood, Maxine Morcom, Marc & Pat Asmussen, Terry Peak Lodge, The Lofts, Tim & Susan Szutz, and Spencer & David Rossi. Black Hills Trails Office, City of Lead, First Presbyterian Church, Bear Country USA.

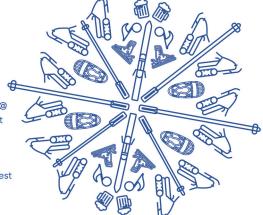
WINTERFEST 2020

THURSDAY 1/30

5-7pm - LACC Mixer @ Buck Snort Beer Patio @ Whitetail Creek Resort with Lynn's Dakotamart

FRIDAY 1/31

6pm-8pm - COOL BEANS bean cook-off contest STARTS @ Miners & Merchants Trading Post 6pm - WINTER ROCKS - music festival starts



SATURDAY 2/1

ALL DAY - KIDS SLEDDING HILL, Siever St. provided by City Crew

8am - SNOWMOBILE POKER RUN, Steel Wheel Trading Post (registration ends at 9am)

11am - WINTER ROCKS - music festival continues through the evening (see schedule)

1-4pm - WINTERFEST SLEDFEST - 1/4 mile run, must be 18 or older, have steerable sled, Prize for best outfit, music, food, treats, beer, fire @ Buck Snort Beer Patio at Whitetail Creek Resort

2-6pm - TAP TAKEOVER: Dakota Point Brewery @ Stewart Lodge, Terry Peak

3-5 - Winter Rocks: Zoe Keehn @ Miners & Merchants Trading Post

4-7pm FLANNEL & FLAME PARTY - Homestake Opera House patio - music, fire, treats, hot toddies

4:30-7pm - SOUP SUPPER @ The Rod & Gun Club

 $6 \mathrm{pm}$ - WINTER'S FAT CLASSIC: fat tire bike race, Mickelson Trail - through Lead

6-9pm - VIP Fireworks Viewing Party at Visitor Center (tickets available on EventBrite.com / at door)

7pm - PARADE, Assemble and leave from High School (register online)

8pm - FIREWORKS, over Open Cut

8:30pm - BONFIRE of CHRISTMAS TREES, Visitor Center parking lot

SUNDAY 2/2

9am, SNOWSHOE HIKE @ Homestake Trail - free!

See all event details and the WINTER ROCKS schedule online

www.LeadMeThere.org/winterfest



MANY THANKS TO OUR 2020 ANNUAL SPONSORS











FEBRUARY MEMBER SPOTLIGHT: FINANCE & INSURANCE

It's time to start thinking about finances! In January you probably received most of your tax documents, now it's time to prepare to file them! And while you're looking at the money you spent in 2019, why not take the time to review your financial health?





Tami Crandall

It's a great time to review your insurance needs as you are preparing your taxes and getting ready for a new year. DFS Insurance is proud to provide a wide range of products and services for our customers' needs. As independent agents we focus on providing Home, Auto, Health, Life, and Business Insurance products that are created with each specific individual and business in mind. Our agents strive to use their expertise to create the best value for the coverage desired.

Tami's office is located inside the Norhtern Hills Federal Credit Union office next to Tropical Smoothie Cafe in Spearfish, 2430 Platinum Drive, Suite #3 Spearfish, SD 57783. Call her today to get an update on your insurance of all kinds: 605-720-6766



Did you know we have an H&R Block office right her in Lead? How much more convenient can you get? When it comes to organizing and storing taxes, here are some quick tips as to what to do;

What to keep

- Anything that reports income
 Marketplace health insurance records proving insured status or exemption status
- •Tax reporting documents from banks and investment companies, including retirement plans.
- •Statements detailing stocks and property sold
- •Documents showing contributions to a 529 education savings plan
- •Receipts, acknowledgment letters, and bank records to substantiate charitable donations
- •Statements or receipts showing tuition paid for college
- •Statement showing amount of mortgage interest and substantiation of real estate taxes paid. Next you will need to;

Step 1: find the space

Step 2: choose a storage system

Step 3: label items Step 4: plan ahead

More questions? Want to schedule a time for H&R Block to help you with taxes this year? Visit their office at 161 W. Main St., Ste. C or call ahead (605) 584-3034

OTHER FINANCIAL & INSURANCE MEMBERS

Garret TenBroek CPA PC 815 W Main St Lead, SD 57754 605-717-5410

State Farm Insurance

22 Cliff Street Deadwood, SD 57732 // (605) 578-1410

Northern Hills Federal Credit Union

PO Box 406 Deadwood, SD 57732 (605) 578-3995

First National Bank

RECREATION

197 Glendale Dr. Lead, SD 57754 (605) 584-2622

First Interstate Bank

145 Glendale Dr Ste 4 Lead, SD 57754 // (605) 717-9340

Edward Jones Advisor: Melissa Hampton

2045 Lazelle Street Sturgis, SD 57785 // (605) 720-5670

Creed Bookkeeping Services

125 E Colorado Blvd Suite 2E Spearfish, SD 57783



HUB

Chris Roberts

Property and vehicle insurance premiums are on the rise throughout the Midwest, largely due to weather related losses in our region. Those of you who sustained damage during the June 2018 hail storm may still be picking up the pieces as a result of this catastrophic event. As we attempt to leave this storm in the rear-view mirror and face premium increases on the horizon, the logical question often becomes, "When is it time to shop my insurance." There are factors to keep in mind prior to beginning: 1. How long have you been with your current insurance carrier? Whether we're talking about personal or commercial insurance lines, bouncing from carrier to carrier in short periods of time eventually leads to higher insurance premiums in the long-run. Insurance history demonstrating loyalty to a carrier often leads to more favorable rating when obtaining new quotes. 2. Have damages been repaired and are repairs suitable to current underwriting guidelines? It becomes difficult for insurance carriers to offer competitive coverage and/or pricing for risks with unrepaired damages. 3. Is the overall property condition suitable to underwriting guidelines? Carriers are inspecting almost every new property policy, looking for both property and liability hazards. If your property has peeling paint, a cracked chimney, buckling sidewalk or missing railing (to name a few), you will be in jeopardy of losing coverage.

When in doubt, talk to a licensed insurance professional. We're here to answer questions, discuss insurance related pain-points and ultimately find a carrier that best fits your needs

You can visit Christ at 460 Main Street in Deadwood or call him (605) 578-3456

MARCH MEMBER FEATURE

Next month we're showcasing our members who assist with our automotive needs. Want to be included? Call us 584-1100!



2020 EVENTS

Thank you to our amazing sponsors!

MARCH 7, 2020 - FINAL RACE AND PARTY

CASH PRIZES + FOOD + DRINKS +

RAFFLES + LIVE MUSIC!

For more information and all the details, go to:

www.NorthernHillsRec.org

Save the dates! Along with our regular mixers and events be sure to save the dates for these special days!

APRIL // 16 Annual Banquet

JULY //2-5 Gold Camp Jubilee

SEPTEMBER // 13 - Golf tournament

OCTOBER // TBD - Fall in Love with Lead

NOVEMBER // 11/28 - Shop Local Kick-off

DECEMBER // TBD - Light Up Lead

FROM THE DIRECTORS



Sierra Ward, Executive Director, Sanford Lab Homestake Visitor Center & Lead Area Chamber of Commerce

Did you pick a theme word for 2020? I started this practice a few years ago. It simplifies goal setting, and helps me boil down my desires for the coming year in a way that feels a lot more susinct to than resolutions. For 2018 I picked the word "Simplify" because I tend to do too many things and I wanted to stop trying to do all the things and focus. In 2019 I had just started this job and felt like I had no idea what I was doing, so I picked "Forward". It was a great focus word for moments when I felt overwhelmed. This year? I'm choosing the word "Patience". Weirdly I don't feel overwhelmed by parenthood, but I do feel a little like I want to hurry up and get done with the hard parts (yes, I realize it's full of "hard parts"). I'm struggling through the sleepless nights and fussy moments, but I also realize that within these hard moments are priceless moments I don't want to rush through. So I go slowly and steadily through it all without hurrying - I know if I stay patient, we'll figure it out little by little. So far my word of the year has been serving me well. Did you pick a word for 2020? I'd love to hear it! Email me! Sierra@leadmethere.org.



Leigha Patterson, Assistant Director, Sanford Lab Homestake Visitor Center & Lead Area Chamber of Commerce

As we get deeper into winter, it becomes harder to remember the nice summer days with the warm breeze on your face and sun kissed skin from time doing your favorite outdoor activity. My picture this month is just a nice teaser of summer months to come, and to show off my time in Hawaii! But before we go getting tired of winter, I would like to know what you have been doing for fun as to not go stir crazy this season? Have you been snowboarding, skiing, snowshoeing, sledding, snow ball fights, etc. That is what I love about this town and the Black Hills. There is so much to do for all seasons. My personal favorite activities this winter have been skiing and sledding with my kids. And as I have now been in this Assistant Director position for four months, I also have a new appreciation for the beauty of a snow storm as it blasts its way across the open cut into the windows of the Visitor Center! Whatever you have been doing, I hope you have had fun, and remember to come out and enjoy the great activities we have for Winterfest. Questions or comments? Leigha@leadmethere.org

Thank You to the Lead Area Chamber of Commerce 2020 ANNUAL SPONSORS







SPONZE+ SPONSORS MOHENTALE











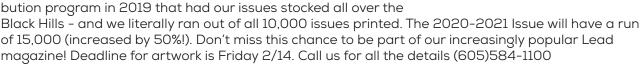
LEAD

Want to be showcased as a pillar in our community? Annual sponsorship positions your company as a significant contributor to the financial and social wellbeing of Lead and its citizens. Your company name will be featured in all our advertising campaigns and at events—where your brand will be prominently displayed in front of thousands. With annual sponsorship, your company has the unique opportunity to build brand awareness and customer trust. Additionally, your team will enjoy complimentary tickets to events that can be gifted as you see fit. Annual sponsorship is a way to support our exciting community-improvement initiatives while solidifying your name as an important community leader. see more www.LeadMeThere.org/Sponsorship2020



LAST CHANCE: 2020-2021 LEAD MAGAZINE

Our beautifully designed (and full-color) 48-page publication highlights fun places to visit, stay, and play in the local area. Flip it over and readers can enjoy a helpful relocation guide with information on the community and the many services we offer for residents (and visitors alike)! Last year we had visitor centers along I-90 on the Eastern side of the state call and beg us to send even more boxes of the magazine mid-summer. We engaged in a distribution program in 2019 that had our issues stocked all over the





SALES TAX RECORDS - Lead hit over one million dollars. At last reporting in January the total was \$1,018,000 collected in sales tax revenue, but this number will undoubtedly continue to increase as other busineses finalize their 2019 reporting to the state. This breaks all the records for previous years, and it's very exciting to see our cities sales tax continue to climb and our town continue to thrive. Thank you to everyone who practices business in Lead!

COOKING CLASSES - Looking for more things to fill your winter days? Cheyenne Crossing hosts cooking classes with Dave every Thursday and Sunday! They are a riot and full of delicious food. Call to book ahead, these sell out quickly!

FACILITY RENTALS - Did you know that the Sanford Lab Visitors Center does facility rentals? Well, we do!! Whether you're planning a staff meeting, field trip, banquet, presentation, and even wedding - we can book it! Rental spaces include use of the classroom, conference room, or exhibit hall. Chairs and tables provided with additional options for projector, speakers, and

microphone. With a beautiful facility and amazing views of the Open Cut, why not host your event with us here? Call Leigha at 584-110 for info. Prices starting at just \$25/hour.









FEBRUARY 2020

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--|--|---|------------------------------------|--|---|--|
| 26 | 27 | 28 | 29 | 30 5pm - January Chamber Mixer: Whitetail Creek Resort | 31 WINTERFEST www.LeadMe- There.org/ winterfest | 1 WINTERFEST www.LeadMe- There.org/ winterfest |
| 2 WINTERFEST www.LeadMe- There.org/ winterfest | 3 5pm City Comission Meeting @ City Hall | 4 | 5 7pm Rod & Gun Club Meeting | 6 | 7 6pm Calamity's Shindig Fund- raiser Dead- woodHistory.com | 8 |
| 9 | 10 | 11 5pm Hearst Library Book Club | 12 | 13 5pm Deep Talks @ SLHVC* | 14 Valentine's Day | 15 |
| 16 | 17 President's Day | 18 5pm City Comission Meeting @ City Hall | 19 | 20 4-7pm Chamber Mixer @ Spearfish Canyon Lodge | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 10:30am Golden Fold | 28 | 29 Monument Health Hospice Ball |

*HRC - The Handley Recreation Center // *HHOH - Historic Homestake Opera House // *SLHVC Sanford Lab Homestake Visitor Center

Lead Area Chamber of Commerce

Sierra Ward, Executive Director
Sierra@LeadMeThere.org
Leigha Patterson, Assistant Director
Leigha@LeadMeThere.org
Mission To promote and enhance to
opportunities for its membership and
the community; to encourage the
growth of existing industries and businesses while giving all proper assistance to any new firms or individuals ...
to encourage and promote a positive,
balanced and vibrant local economy...

Sanford Lab Homestake Visitor Center

Sierra Ward, Executive Director Sierra@SanfordLabHomestake.org Leigha Patterson, Assistant Director Leigha@SanfordLabHomestake.org Staff: John Moreno, Ryan Buorgo, Evan Ward

Mission In a financially sustainable way to communicate the story of Lead's past, present, and future and to communicate the story of Sanford Lab and its science...

Board of Directors

TJ Larson, President
Duston Morehead, Vice President
Kathy Jurgens, Secretary
Scott Engel
Mike Headley, ex-officio
Karen Kean
Matt Klein
Dan Leikvold, ex-officio
Carol Oolman
Anne Rogers-Popejoy
Moses Ward

More Fun & Details

For more info and details visit www.LeadMeThere.org or 584-1100

All Month - **Snow Jam** at Tomohawk Country Club with Northern Hills Recreation Association. Groomed trails available all winter, various races and club house open on Saturday's. See all details a <u>www.NorthernHillsRec.org</u>

Tuesday Evenings - 6:30 Free Poker @ Hangar 7 Lounge @ Blackstone Lodge

Friday Evenings - 5:30-7:30pm **Family Skate Nights** @ The Handley Recreation
Center, \$5 admission & skate rental

Friday Nights - 7pm **Trivia Night** at Lewie's Saloon & Eatery

First Saturday of the Month - 9am Northern Hills Prospectors, SLYHVC*

Sat 2/1, 11am - Chinese New Year event for kids in grades K-6. See <u>www.Dead-woodHistory.com</u> for all details and to RSVP

Mon 2/3, 6pm - Night of the Arts: Speech & Debate. At the Homestake Adams Research and Cultural Center.

Mon 2/10, 6pm - Night of the Arts: Band. At the Homestake Adams Research and Cultural Center.

Thurs 2/20, 12pm - Preservation Thursday - In Line with Mighty Forces: Ida Crouch-Hazlett at the Homestake Adams Research and Cultural Center.

SATURDAY,

SATURDAY,

FEBRUARY 29, 2020

5:00 - 10:30 P.M.

SPEARFISH HOLIDAY INN AND
CONVENTION CENTER

RESERVE YOUR TICKETS

Go to www.monument.health/foundation
or call 605-755-9193

RSVP BY FEBRUARY 17, 2020 | FORMAL OR COCKTAIL ATTIRE

MONUMENT HEALTH HOME+
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FOUNDATION

Lead Area Chamber of Commerce Sanford Lab Homestake Visitor Cente 160 West Main Street Lead, SD 57754



